



epatt

2020

**Annual
Report**



Letter from the Executive Director

Fall is typically a season of change. The weather gets cooler, the days shorter. It also signals the return to school. Due to the Covid pandemic, however, returning to school this autumn was not an option.

While school districts and health departments across the state worked to get children back in the classroom, distance-based learning replaced in-person instruction. This transition impacted students from vulnerable communities in a disproportionate way and amplified the educational disparities that have existed for decades. The need for community-based organizations like East Palo Alto Tennis and Tutoring (EPATT) to bridge the educational resource gap has never been greater.

EPATT responded by pivoting to a remote learning model and prioritized preparing and supporting our students to be better distance learners. We moved our high-impact one-on-one tutoring, academic classes and parent workshops online. And we launched in-person learning pods, which provide safe, supervised spaces where students can go to do online school, fitness and enrichment activities including gardening and creative arts.

While 2020 brought many challenges, it also brought out the best in people. I am incredibly proud of our nimble and dedicated staff. I'm amazed at what they were able to develop and implement so quickly and so effectively. And to all of you reading this report, I hope you feel proud of the impact you've made in our community.



Wishing you good health,

A handwritten signature in blue ink that reads "Dave".

Dave Higaki



Our Mission

To change the life trajectory of local youth and their families through academic support, parent empowerment and fitness/tennis instruction.

Our Vision

EPATT bridges the opportunity gap for under-resourced K-12 students. We strive to ensure that our participants are prepared for success in college, careers and in life.

The 2019-20 academic year started off like any other. But by March it was clear that all our lives would be changed forever. Sadly, under-resourced communities bore the brunt of the pandemic. In the pages that follow, we detail how we adapted our programming model to address the new academic and social-emotional challenges facing our students and families.

The Story of EPATT 2020



EPATT leads in a crisis

Spring Pivot: Adjusting to the loss of in-person programming, we quickly morphed (in only 2 weeks!) from an afterschool program into EPATT Online. We leveraged our staff and Stanford tutor corps to provide crucial virtual academic help to our students, as well as workshops to support parents. We also moved our tennis and fitness activities online, offering Zoom-based classes with our coaches.



A la carte online classes and socially-distant, in-person fitness

Summer Pilot: This summer, we were able to keep our students physically engaged through a variety of fun, socially-distanced fitness activities. Anticipating a return to virtual school in the fall, we also piloted an a la carte menu of classes across all grade levels for students to choose from. In these classes we continued to focus on building the necessary skills to be successful in an online school environment.

Adapt, learn, execute, tweak, repeat.



Responding to schools and the needs of our community

Fall Pods: In response to the growing trend of expensive, private learning pods, EPATT answered the call of the Ravenswood City School District to provide in-person pods for district students at Cesar Chavez Ravenswood Middle School. We also partnered with the Riekens Center to run pods for EPATT students whose schools continued virtually. With strict safety protocols in place, our learning pods offer K-8 students a dedicated space with adult supervision and support, reliable internet access, academic assistance, and daily fitness and enrichment activities. In addition, we have developed and expanded our offering of virtual classes, remote one-on-one tutoring, and online parent workshops.

"The Ravenswood City School District is grateful for EPATT's collaboration and ability to evolve to meet the demands of our students and families during this pandemic. EPATT has helped us provide direct services to students, enabling an immediate impact on their engagement and learning."

- Gina Sudaria, Superintendent, Ravenswood City School District



This has not been an ordinary year. EPATT stepped up to support our students and families in an extraordinary way.

96% of parents agree that EPATT helped their child be better prepared for distance learning

90% of EPATT students participated in our virtual spring and summer programs

83% of parents report that having EPATT as a safety net reduces their stress levels

82% of parents agree that their child's tutor helps with homework in ways that they as parents cannot

38% of parents have experienced lost income or unemployment due to Covid

"EPATT had a much faster and better reaction to the kids' needs than a lot of schools. It's those things that make us as parents grateful to have you guys in our community and supporting our children."

- EPATT parent

6,000 in-person tutoring hours

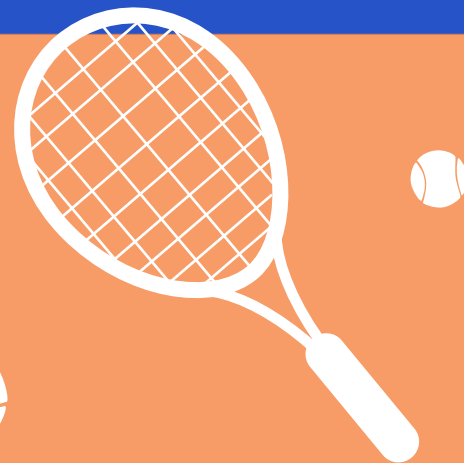
19 new online classes



300 hours of online and in-person activities this summer

170 hours of academic classes and tutoring

130 hours of tennis/fitness activities



Student Demographics

66% Latinx

20% Pacific Islander

8% Black

2% Asian

2% Multiracial

2% White

Help change the trajectory of local youth

Donate

By credit card at epatt.org/donate
By check (payable to EPATT). Mail to:

EPATT
PO Box 60597
Palo Alto, CA 94306



Volunteer

Visit epatt.org/volunteer

To learn more, please email Adrian Amaral at contact@epatt.org.

Double your Impact

Many companies will match donations or volunteer hours contributed by their employees.

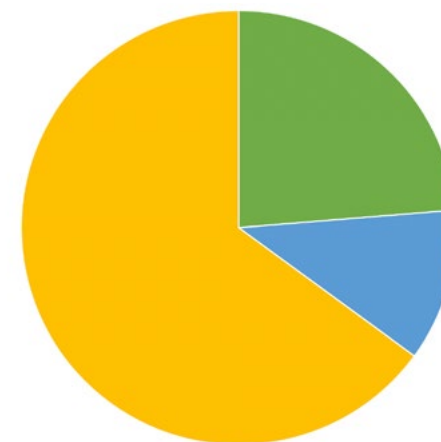
Our tax ID number is 26-3316879.



2019-2020 Financials*

TOTAL REVENUE: \$1,075,910

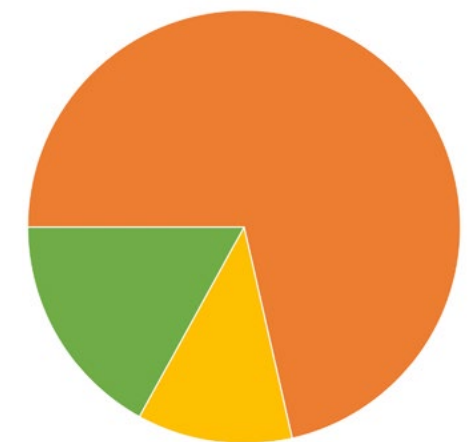
TOTAL EXPENSES: \$1,095,176



63%
Individual Gifts

26%
Events

11%
Grants



78%
Program Delivery

13%
Administrative

9%
Fundraising

*Our fiscal year runs September 1 to August 31.

Thank You

for investing in a better future for our students and families.

Gifts listed below were received between September 1, 2019 and August 31, 2020. Please excuse any errors or omissions.

\$10,000 or more

Anonymous (2)
Tito and Cameron Bianchi
William K Bowes, Jr. Foundation
Grady and Amy Burnett
Preston and Carolyn Butcher
Andy Chase
Gavin and Tricia Christensen
Sue and John Diekman
Dodge & Cox
Jerry and Anne Down
Bill and Selina Dwight
The Gifford Family Foundation
Colleen and Steve Hall
Greg and Sally Hartman
Richard Hyman
Kurt and Sue Jagers
Koret Foundation
Dorothy Lazier
David and Sylvia Lichtenger
Doug and Shawn Mackenzie
Ann and Chris Mahowald
Moca Foundation
Glenn Nash and Cheryl Kendall
Northern Trust
Palo Alto Weekly Holiday Fund
Geoff and Andrea Ralston
Wendy Schmidt
Nancy and Greg Serrurier
Matt and Lisa Sonsini
Nate and Laura Taylor
USTA Foundation
Michelangelo Volpi and Toni Cupal
Westly Foundation

\$5,000 to \$9,999

Atkinson Foundation
Wendell and Celeste Birkhofer
Shari Burkoth
The Crown Family
Deloitte Tax LLP
Facebook Local Community Fund
Kevin and Celeste Ford
Goldman Sachs & Co.
Kirkland & Ellis LLP
Thomas and Elizabeth Laffont
Becky and Jim Morgan
Morgan Stanley & Co.
Mike and Shirley Orsak

Verity and Geoff Powell
Simpson Thacher & Bartlett LLP
Jane Solomon
Rhonda Stratton
Marcia Wythes
Craig Zimmerman and Tina Myers

\$1,000 to \$4,999

Leslie Airola-Murveit
Christine and Chuck Alloo
Scott Altick
Fred and Marilyn Anderson
Marty and Dave Arscott
Dick Babb
Meg Bannick
Andrea Barnes
Evelyn Barrow
Peggy and Bob Beaver
Robert and Terrye Bellas
TJ and Tracy Bianchi
Risa Biggar
Simone Bishop
Katherine Bishop
Tom and Sheri Blaisdell
Bryan Brother's Foundation
Pat Burrell
Leon and Abby Campbell
Paul Chamberlain
Isobel Christensen
Maren Christensen and Bill Welch
Jamie and Carey D'Alessandro
Gaurang Desai and Nancy Paxton
Norm and Kathy DeWitt
Diana and Steve Dohrmann
Evan Doll
Scott Evars
Rick and Donna Fluegel
Paul and Cindy Flynn
Frederick C Collins Trust
Meg Galloway
Dick and Anne Gould
Jon and Wendy Grad
Erwin Grose
Jenny Higaki
Kathryn and David Hohl
Sylvia Hooks
John and Jacque Jarve
Craig Johnson
Chop and Annette Keenan
Rich and Gina Kelley

Barbara Sih Klausner
Molly and John Kossow Charitable
Gift Fund
Trish and Larry Kubal
Taz Kuwano
Corinne Landphere
Ken and Carrie Lavine
Karlson-Lea Family Gift Fund
Dave and Linda Leaver
Jake Leschly
Bill and Judy Levin
Ray and Joanne Lin
Josh and Jennifer Loftus
Zander Lurie and Kristin Vogelsong
Susan and Michael Lynch
Rick and Amy Magnuson
Matt and Betsy Matteson
Geordie McKee and Alice Holmes
Ginat Mirowski
Jon and Tara Moeller
Shane Moriah
Bob and Dodie Mullin
Mike and Diane Naar
Shravan Narayan
Luke Ogelsby
Drew Olson
Irene Otten and Craig Cummings
Marcia and Bill Pade
Jeff and Mary Pickard
David and Sara Pringle
Frank Puleo
Michael and Paula Rantz
William Reller
Carol Roberts
John and Sally Robinson
Ted and Mary Robinson
Peter Rottier
Rachel Salberg
Sally and Robert Sands
Elizabeth and Mark Schar Fund
Bill Schilit and Kerny McLaughlin
Michael Schonenberg
Rob and Chris Schumacher
Debbie and Michael Shepherd
Glenn and Lisa Solomon
Karen and Bill Sonneborn
Jeff and Jocelynn Staley
Stanford GSB Challenge for Charity
George Strobel and Judith Golden
Charles Strouss
Craig B Tate Foundation

Shig and Chiyo Takao
Dana and James Tananbaum
Nariman Teymourian
Dan and Charmaine Turbow
Don and Anne Vermeil
Ellie Victor
Robert Visser
Buz and Marianne Walters
Ian White

\$500 to \$999

Chris Alvarez
David Andris
Walter and Melody Baumgartner
Michelle and Chris Bellomo
Michael Brown and Susan Bockus
Roy and Heather Caelius
Laurent Castaillac
Eric Chappell
Jason Cranston
Randall and Shalyn Eason
Ben Eisler
Frank and Jeanne Fischer
Dave and Betsy Fullagar
John Hamburger
Carl and Susan Hansen
Mike and Libby Hatfield
Eric Heitmann
Kerstin Johnson
Julie Kaufman
Yoko Kawamura
Jamie and Allison Keenan
Kenneth and Grace Kim
Larry and Bren Leisure
Jason Lurie
Mike and Jane Marmor
Shirley Matteson
John C and Gayle Ann McDonald
Andy and Carrick McLaughlin
O'Malley Giving Fund
Heather Owen and Maggie Lukic
Adrian Perica
Ron and Barb Peyton
Guila and Jim Pollock
Robert Rider
Chuck and Jean Rigg
Samuel Schwager
David and Kori Shaw
Smith Family Fund
Daniel and Jean Smith
Jim and Kathy Sobieski
Matthew Stanley
Carl and Denise Touhey
Zach Trailer
Tom White
Woody Family Trust
James P and Gail W Young Family
Fund

\$100 to \$499

Greg Alden
Amazon Smile
Aaron Armstrong
Stephen Bach
Camilo Barcenas
Baskin Family Giving Fund
Carl and Jeanie Blom
Kevin Bocci
Hilda Borko
Robert Briski
Jeff and Julie Brody
Amy Brown
Tom and Joan Brown
Buddin Family Charitable Fund
Lydia Callaghan
Scott Carr and Marion Parr
Evan Chang
John Cherian
Michael and Renee Child
Tom and Georgie Chivington
Justin Chueh and Pauline Shuen
David and Julija Constantino
Mary Linda Cook
Betty Cookson
Brandon and Natalie Coupe
Darsha Davidoff and Donald
Drumright
Lucille DiMuro
Mark and Julie Douglass
Karyn Ellis
Thomas Eschelman
Michael and Erin Frost
Todd and Colby Frye
Benjamin Gardner
Tyler Garratt
Matthew Glotzbach
Kate Godfrey

Greg and Kelly Golub
Lehua Greenman
Brian Grossi
Julius and Peggy Guccione
Dan Haarmann
Jory Halperin
Emily Hamamoto
Shawn Hardy
Dave Higaki
Casey Holt
Thomas and Evelyn Hunt
Nancy Jorgensen
Barbara Kaiser
Fred and Gail Kittler
Amy Kohrman
Leela Kumar
Michael and Kathy Ladra
Alan and Helen Lau
Ken and Anne Lawler
Ann and George Limbach
Chase Lyman
Charles Maas
Julia Massa
Cole Miller
Ashley Miller
Benjamin Milman
Bill and Jan Mitchell
Bernard and Liz Muir
Nines, Inc.
John O'Keefe
David and Lisa Orton
Bob and Carolyn Paterson
Robert and Linda Peltz
Cecilia Pinto
Ted and Eloise Pollock
Greg and Alison Powell
Katherine Powell
Chuck and Barbara Preuss
Pratima Rao



Bernard and Shelley Ross
 Greg Rossmann
 Bob Rowell
 Keisuke and Atsuko Saito
 Ryan Sakowski
 Jeff Salzenstein
 John and Deborah Schafer
 Rod and Jodi Scherba
 Jonathan and Stacey Schuman
 Jed Scolnick
 Susan and Richard Seiler

Richard Sexton
 Ajit Shah
 Binal Shah
 Chris Shepherd
 Jason Sobel
 Rhonda Sproch
 Lisa Steinback
 Tom and Joan Stern
 Russell Stewart
 Beverly A Stirm
 Susan Stulz

Brian Szeto
 Susan Thomas
 Eric Valle
 Michael Walker
 Janie Willens
 Peter Wilson
 Jordyn Wolfand
 John Woody
 Marc Yasuda
 Adam and Suzanne Yonkers
 Debby Zanglin



We are very grateful to the following businesses and organizations for:

In-kind donations

American Printing & Copy, Inc.
 Carmel Valley Tennis Camp
 East Palo Alto Police Department
 Hope and Grace Wines
 Krefeld's Awards
 Tech Soup
 Tennis Buddies
 Tennis Warehouse
 WeHOPE
 Yonex USA

Matching gifts

Apple
 Applied Materials
 CBRE
 Dodge & Cox
 Goldman Sachs
 Google
 KKR
 McKinsey & Company
 Microsoft
 Morgan Stanley

Special Thanks

to our incredible 2019-20 volunteers

for your dedication, generosity and empathy. We literally couldn't do what we do without you.

We are especially grateful to our Tutor Coordinators who help recruit and manage all of our volunteer tutors.

Eghosa Amadin
 Meredith Cummings
 Nancy Lopez-Alvarez

Jacob Pressman
 Nathaniel Stuart
 Brooke Tran

Gabriela Uribe
 Arielle Wenkour

Tutors

Tristan Abarca
 Alex Abramson
 Kolade Adebowale
 Albert Aguilar
 Julian Aguilar
 Devan Alegria
 Rottman
 Yasmine Alonso
 Eghosa Amadin
 Kavin Anand
 Cesar Armas
 Edward Barks
 Nikash Bhardwaj
 Sarah Blair
 Olivia Borge
 Onaiza
 Cadoret-Manier
 DeAngelo Caldera
 Matthew Carter
 Isabelle Chau
 WeiHuan Chen
 Megan Chesnut
 Adam Cohen
 India Cox
 Jacy Crapps
 Meredith Cummings
 Greg Davidson
 Jean de Becdelievre
 Amira Desir
 Karissa Dong
 Claudio Emma
 JR Ereyi

Emily Flynn
 Nekhya Fox
 Story Frantzen
 Joey Friedman
 Oliver Friedman
 Emily Gale
 Joaquin Garcia
 Ben Goldwasser
 David Gonzalez
 Noah Greenwald
 Harsh Gupta
 Lucas Haarmann
 John Hamburger
 Nisha Harper
 Max Hart
 Trevor Hedges
 Emma Higuchi
 Hayden Hofmann
 Franklin Huang
 McKenzie Hubert
 Jamie Jeffries
 Claire Jordan
 Evan Kanji
 Siddharth Kapoor
 Savannah Kiefer
 Nick Kingsley
 Joseph
 Kehrman-Glaser
 Melissa Kreider
 Ruben Krueger
 Matthew Liao
 Sam Loomis

Nancy Lopez-Alvarez
 Sierra Lore
 Autumn Luna
 Thomas Maheras
 Michael Mahowald
 Peter Margolis
 Alex Maruniak
 Casey McGinnis
 Alexa Melgoza
 Leilani Mendoza
 Taylor Merkel
 Elisabeth Meyer
 Nicolette Meyer
 Elias Mooring
 Cameron Most
 Mike Naar
 Christopher Naughton
 Cameron Nosrat
 Erin O'Connell
 Brett Parker
 Sergey Pavlov
 Kade Pettie
 Jacob Pressman
 David Quezada
 Michael Quezada
 Lauren Riddiford
 Brian Rohr
 Chloe Sargeant
 Emanuel Schorsch
 Skylar Schuman

D'Arcy Seamon
 Holly Sewell
 Walker Seymour
 Jacob Shaw
 Janice Shin
 Taylor Short
 Serena Soh
 Nathaniel Stuart
 Tiger Sun
 Brooke Swain
 Reza Talieh
 Jacquie Teobaldi
 Pippa Thompson
 Robert Thompson
 Brooke Tran
 Jackie Tran
 Emma Tsai
 Alex Tsun
 Gabriela Uribe
 Eliza Van Wye
 Minh Vu
 Leah Waites
 Leila Wallach
 Amy Wang
 Owen Wang
 Arielle Wenokur
 Fred S Wiener
 Anna Yakimenko
 Martha Yates
 David Young
 Mina Yuan
 Dana Zhao

Tennis Coaches

Maja Albertsson
 Chris Alvarez
 Kavin Anand
 Rayan Cadoret-Manier

Erwin Grose
 Julia Gustafson
 Zachary Lamm
 Yvonne Li

Elias Mooring
 Aki Ota
 Cassie Peters
 John Peters

Kevin Tran
 Srikar Vempaty
 Kamila Wong

Board of Directors

Dan Turbow - Chair
Gavin Christensen - Vice Chair
Dick Gould - Secretary
Nate Taylor - Treasurer
Christine Alloo
Grady Burnett
Andy Chase
Sue Diekman
Patrick Dunkley
Bill Dwight

Irene Guerra
Jake Leschly
David Lichtenger
Susan Lynch
Ann Mahowald
Marcia Pade
Verity Powell
John Robinson
Ted Robinson
Nancy Serrurier

President's Council

Cameron Bianchi
Susan Ford Dorsey
Rick Fluegel
The Gifford Family

Jeff Pickard
Sven-Erik Simonsen
Tad Taube

Staff

Adrian Amaral
Christina Erwin
Teresa Fatai
Julio Hermsillo
Dave Higaki
Fale Kofutu'a
Amy Kohrman

Francisco Lopez
Tatiana Makoni
Beth Most
Mark St. John
Pat Townsend
Kesha Weekes
Maribel Zarate

Partners

Castilleja School
City of East Palo Alto
County of San Mateo
Eastside College Preparatory School
Greene Middle School Counseling Department
Hillview Middle School Counseling Department
Margaret Galloway, Educational Therapist
The Gifford Family Foundation
Lexercise
Menlo School
PAUSD+
Pinewood School
Ravenswood City School District
The Riekes Center
Sacred Heart Preparatory School
Sheriff's Office, East Palo Alto Police Department
Stanford University
Department of Athletics
Graduate School of Business
Graduate School of Education
Men's and Women's Tennis Teams
Taube Family Foundation
USTA Foundation
Woodside Priory School

